



# TOP TEN THINGS *Directors Do Daily*

Start each day out with at least

10 minutes of *prayer!*

*two* recruiting efforts each day!

*three* outgoing consultant calls,  
you initiate, be proactive!

*four* new contacts/names a day,  
or 20 for the week!

*five* booking calls, attempts or text messages!

Write your *six* most important things list for the next day!

*seven* minutes of visualization!

*eight* minutes of incoming training, voxer, ted videos or intouch!

*nine* replies to incoming communications; emails, texts, voxes, etc.!

*ten* minutes to celebrate an incredible day!

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☐ Write your *six* most important things list for tomorrow!

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