

# JOIN THE REVOLUTION CENTURY

# Club

**BUILD A SUSTAINABLE BUSINESS  
WITH EXCELLENT CUSTOMER SERVICE**

Track the NUMBER of  
REORDERS each month on the  
Power Program Tracking

See how quickly you can grow  
your business to 100 total  
REORDERS in a year

then on to ... 200 ... 300 ...400

## EXAMPLE

You meet Rachael at a Beauty Experience. She purchases a skin care set from you. When you follow up with Rachael a few days later you ask if there's anything else she realized later she needs? "Oh yes, I meant to get some of your eye makeup remover." *This counts as a reorder.*

The image shows a 'POWER PROGRAM TRACKING' spreadsheet. It has columns for 'Faces', 'Sales', 'reorders', '2nd order', and 'CS'. The rows are numbered 1 through 60. A pink arrow points to the 'Reorders' column. On the right side of the spreadsheet, there is a section titled 'I'm saving for' with a 'Profit \$ needed for the goal' field and a 'Total monthly retail sales goal' field. Below this is a thermometer graphic. At the bottom of the spreadsheet, there are fields for 'NAME:', 'DIRECTOR:', and 'MONTH:'. The bottom right corner says 'REVOLUTION NATIONAL AREA'.

Any customer who buys a second time from you counts as a reorder. Our mission is to increase loyalty to you and the brand and to focus you on building a sustainable business.



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