

POWER PROGRAM TRACKING

SUBMIT WEEKLY UPDATES & MONTH END TOTALS TO YOUR SALES DIRECTOR BY HER DEADLINE

Check which Power Level you completed at month end

- 16 parties (or 80 faces) + 16 CSs + \$1600 WS (\$3200 retail)**
Weekly focus: 4+4+\$400 WS (sell \$800 retail/wk)
- 12 parties (or 60 faces) + 12 CSs + \$1200 WS (\$2400 retail)**
Weekly focus: 3+3+\$300 WS (sell \$600 retail/wk)
- 8 parties (or 40 faces) + 8 CSs + \$800 WS (\$1600 retail)**
Weekly focus: 2+2+\$200 WS (sell \$400 retail/wk)
- 6 parties (or 30 faces) + 6 CSs + \$600 WS (\$1200 retail)**
Weekly focus: 1-2+1-2+\$150 WS (sell \$300 retail/wk)
- 4 parties (or 20 faces) + 4 CSs + \$400 WS (\$800 retail)**
Weekly focus: 1+1+\$100 WS (sell \$200 retail/wk)

Track your parties > party: hostess + 2 (or more) guests
full circle party goal: \$200 sales + 2 future parties + 2 career surveys
use to analyze your metrics

	hostess	# faces	party sales	# future parties booked	# career surveys booked
1					
2					
3					
4	POWER 4				
5					
6	POWER 6				
7					
8	POWER 8				
9					
10					
11					
12	POWER 12				
13					
14					
15					
16	POWER 16				
17					
18					
19					
20	EPIC 20				

Career Surveys & Guests

1	_____	join/next layer
2	_____	join/next layer
3	_____	join/next layer
4	_____	join/next layer
5	_____	join/next layer
6	_____	join/next layer
7	_____	join/next layer
8	_____	join/next layer
9	_____	join/next layer
10	_____	join/next layer
11	_____	join/next layer
12	_____	join/next layer
13	_____	join/next layer
14	_____	join/next layer
15	_____	join/next layer
16	_____	join/next layer
17	_____	join/next layer
18	_____	join/next layer
19	_____	join/next layer
20	_____	join/next layer

Personal Team Building

1	_____
2	_____
3	BRONZE MEDAL
4	SILVER MEDAL
5	GOLD MEDAL

Month end Totals

Add weekly results for month end totals

_____	Total Parties (Hostess + 2 guests)	_____	Career Surveys/Guests
_____	Total Faces	_____	New Team Members
_____	Total Retail Sales	_____	QTD WS towards star
_____	Total WS Order	_____	

YTD Totals

➔ **National Court of Sales: 40K**
Area Court of Sales: 20K
Unit Court of Sales: 10K
National Court of Sharing: 24Q
Area Court of Sharing: 12Q
Unit Court of Sharing: 6Q

YTD Retail	_____
YTD Team Members qualified/agreements	_____ / _____
YTD # Reorders for Century Club	_____

NAME: _____ DIRECTOR: _____ MONTH: _____

REVOLUTION NATIONAL AREA



POWER PROGRAM TRACKING

	Faces	sales	referrals	2nd appt	CS
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
16					
17					
18					
19					
20					
21					
22					
23					
24					
25					
26					
27					
28					
29					
30					
31					
32					
33					
34					
35					
36					
37					
38					
39					
40					
41					
42					
43					
44					
45					
46					
47					
48					
49					
50					
51					
52					
53					
54					
55					
56					
57					
58					
59					
60					

I'm saving for

Profit \$ needed for the goal

Total monthly retail sales goal

TO USE

- Decide your monthly goal.
- Calculate your total sales goal: amount you need in profit divided by .40
- Shade in the thermometer from bottom to top as you track your way up to sales goal

	Reorders	Sales
1		
2		
3		
4		
5		
6		
7		
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		
Total Sales from Reorders		
Total # of Reorders for Century Club		

NAME: _____ DIRECTOR: _____ MONTH: _____

POWER COACHING

Beauty Experience 1		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 2		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 3		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 4		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 5		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 6		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 7		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 8		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 9		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 10		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 11		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 12		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 13		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 14		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 15		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

Beauty Experience 16		Date:
Hostess:		\$
2		
3		
4		
5		
6		
7		
8		
9		
10		
Total Faces:	Total Sales:	

NAME: _____ DIRECTOR: _____ MONTH: _____

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